

**Strategic Business Partnerships** are programs designed to offer a full line of products or services along with an array of value added customer services tailored to the needs of the University. These partnerships are competitively bid programs for commodities useful to either the entire campus or high volume specialty areas. Along with special pricing based on the University's total purchasing volume they include any combination of customer services such as web based on-line ordering, direct package delivery, special freight terms, and convenient summary billing.